

Residential Real Estate Indicators - Anne Arundel County and Annapolis
January 2010

Home Price Indexes	Nov-09	Oct-09	% Change	Nov-08	% Change
S&P/Case-Shiller - Washington DC Metro	179.2	180.1	-0.5%	180.3	-0.6%
Baltimore Metro	168.5	176.3	-4.4%	187.0	-9.9%
Anne Arundel County	170.7	173.3	-1.5%	190.2	-10.2%
Annapolis	172.3	178.1	-3.3%	199.2	-13.5%

Anne Arundel County	Jan-10	Dec-09	% Change	Jan-09	% Change
Total Volume	\$82,430,795	\$127,658,116	-35.4%	\$76,187,655	8.2%
Units Sold	218	354	-38.4%	205	6.3%
Pending Sales	397	299	32.8%	344	15.4%
New Listings	752	446	68.6%	722	4.2%
Active Listings	3,440	2,999	14.7%	3,791	-9.3%
Months of Inventory ("MOI")	15.8	8.5	86.3%	18.5	-14.7%
Days On Market	126	110	14.5%	144	-12.4%
Average Sold Price ("ASP")	\$378,123	\$349,748	8.1%	\$371,647	1.7%
Average List Price ("ALP")	\$427,628	\$367,988	16.2%	\$421,327	1.5%
ALP to ASP Ratio	88.42%	95.04%	-7.0%	88.21%	0.2%

Annapolis	Jan-10	Dec-09	% Change	Jan-09	% Change
Total Volume	\$20,500,866	\$35,171,396	-41.7%	\$20,427,576	0.4%
Units Sold	43	84	-48.8%	41	4.9%
Pending Sales	76	68	11.8%	106	-28.3%
New Listings	163	80	103.8%	160	1.9%
Active Listings	700	671	4.3%	794	-11.8%
Months of Inventory ("MOI")	16.3	8.0	103.8%	19.4	-15.9%
Days On Market	125	142	-12.0%	185	-32.2%
Average Sold Price ("ASP")	\$476,764	\$418,707	13.9%	\$498,234	-4.3%
Average List Price ("ALP")	\$514,920	\$446,330	15.4%	\$536,459	-4.0%
ALP to ASP Ratio	92.59%	93.81%	-1.3%	92.87%	-0.3%

\$0-499K Price Range	Jan-10	Dec-09	% Change	Jan-09	% Change
Total Volume	\$44,692,996	\$84,461,986	-47.1%	\$41,290,000	8.2%
Units Sold	164	307	-46.6%	144	13.9%
Pending Sales	339	251	35.1%	377	-10.1%
New Listings	603	354	70.3%	528	14.2%
Active Listings	2,158	2,046	5.5%	2,388	-9.6%
Months of Inventory ("MOI")	13.2	6.7	97.4%	16.6	-20.7%
Days On Market	108.0	96.0	12.5%	145.2	-25.6%
Average Sold Price ("ASP")	\$272,518	\$275,121	-0.9%	\$286,736	-5.0%
Average List Price ("ALP") for Solds	\$282,399	\$283,552	-0.4%	\$297,612	-5.1%
ALP to ASP Ratio	96.50%	97.03%	-0.5%	96.35%	0.2%

\$500K to \$999K Price Range	Jan-10	Dec-09	% Change	Jan-09	% Change
Total Volume	\$20,650,850	\$31,416,130	-34.3%	\$19,362,488	6.7%
Units Sold	32	50	-36.0%	30	6.7%
Pending Sales	53	38	39.5%	83	-36.1%
New Listings	119	76	56.6%	154	-22.7%
Active Listings	698	702	-0.6%	843	-17.2%
Months of Inventory ("MOI")	21.8	14.0	55.4%	28.1	-22.4%
Days On Market	196.0	161.0	21.7%	133.2	47.1%
Average Sold Price ("ASP")	\$645,339	\$628,323	2.7%	\$645,416	0.0%
Average List Price ("ALP") for Solds	\$695,930	\$674,243	3.2%	\$681,062	2.2%
ALP to ASP Ratio	92.73%	93.19%	-0.5%	94.77%	-2.1%

\$1M-Plus Price Range	Jan-10	Dec-09	% Change	Jan-09	% Change
Total Volume	\$13,033,000	\$11,780,000	10.6%	\$7,453,250	74.9%
Units Sold	10	8	25.0%	6	66.7%
Pending Sales	14	10	40.0%	22	-36.4%
New Listings	33	16	106.3%	46	-28.3%
Active Listings	256	252	1.6%	330	-22.4%
Months of Inventory ("MOI")	25.6	31.5	-18.7%	55.0	-53.5%
Days On Market	197.0	315.0	-37.5%	217.0	-9.2%
Average Sold Price ("ASP")	\$1,303,300	\$1,472,500	-11.5%	\$1,242,208	4.9%
Average List Price ("ALP") for Solds	\$1,490,700	\$1,694,113	-12.0%	\$1,385,567	7.6%
ALP to ASP Ratio	87.43%	86.92%	0.6%	89.65%	-2.5%

SOURCES: Metropolitan Regional Information Systems, Inc., Standard & Poor's, RealtyTrac, Inc., U.S. Census Bureau, and Mortgage-X.com. Information deemed reliable but not guaranteed.