

**Residential Real Estate Indicators - Anne Arundel County and Annapolis  
September 2009**

Home Price Indexes	Jul-09	Jun-09	% Change	Jul-08	% Change
S&P/Case-Shiller - Washington DC Metro	176.3	174.3	1.1%	195.5	-9.8%
Baltimore Metro	180.3	174.2	3.5%	199.1	-9.4%
Anne Arundel County	180.1	178.6	0.8%	200.7	-10.3%
Annapolis	179.4	190.0	-5.6%	228.7	-21.5%

Anne Arundel County	Sep-09	Aug-09	% Change	Sep-08	% Change
Total Volume	\$167,442,582	\$164,686,103	1.7%	\$156,630,704	6.9%
Units Sold	482	453	6.4%	388	24.2%
Pending Sales	549	621	-11.6%	432	27.1%
New Listings	810	816	-0.7%	889	-8.9%
Active Listings	4,038	3,706	9.0%	4,552	-11.3%
Months of Inventory ("MOI")	8.4	8.2	2.4%	11.7	-28.6%
Days On Market	121	130	-6.9%	136	-11.1%
Average Sold Price ("ASP")	\$347,391	\$363,546	-4.4%	\$403,687	-13.9%
Average List Price ("ALP")	\$387,803	\$381,748	1.6%	\$466,403	-16.9%
ALP to ASP Ratio	89.58%	95.23%	-5.9%	86.55%	3.5%

Annapolis	Sep-09	Aug-09	% Change	Sep-08	% Change
Total Volume	\$32,921,595	\$31,522,360	4.4%	\$41,519,573	-20.7%
Units Sold	82	76	7.9%	75	9.3%
Pending Sales	170	118	44.1%	125	36.0%
New Listings	160	148	8.1%	194	-17.5%
Active Listings	855	859	-0.5%	977	-12.5%
Months of Inventory ("MOI")	10.4	11.3	-7.7%	13.0	-20.0%
Days On Market	160	135	18.6%	160	0.2%
Average Sold Price ("ASP")	\$401,483	\$414,768	-3.2%	\$553,594	-27.5%
Average List Price ("ALP")	\$433,708	\$441,259	-1.7%	\$590,003	-26.5%
ALP to ASP Ratio	92.57%	94.00%	-1.5%	93.83%	-1.3%

\$0-499K Price Range	Sep-09	Aug-09	% Change	Sep-08	% Change
Total Volume	\$109,748,630	\$104,744,952	4.8%	\$99,479,336	10.3%
Units Sold	399	372	7.3%	330	20.9%
Pending Sales	827	520	59.0%	458	80.6%
New Listings	651	660	-1.4%	649	0.3%
Active Listings	2,383	2,429	-1.9%	2,803	-15.0%
Months of Inventory ("MOI")	6.0	6.5	-8.5%	8.5	-29.7%
Days On Market	105.4	115.3	-8.6%	123.5	-14.7%
Average Sold Price ("ASP")	\$275,059	\$281,573	-2.3%	\$309,117	-11.0%
Average List Price ("ALP") for Solds	\$282,470	\$291,255	-3.0%	\$316,816	-10.8%
ALP to ASP Ratio	97.38%	96.68%	0.7%	97.57%	-0.2%

\$500K to \$999K Price Range	Sep-09	Aug-09	% Change	Sep-08	% Change
Total Volume	\$47,484,538	\$42,478,941	11.8%	\$28,058,167	69.2%
Units Sold	73	69	5.8%	45	62.2%
Pending Sales	118	88	34.1%	95	24.2%
New Listings	131	121	8.3%	171	-23.4%
Active Listings	888	911	-2.5%	1,092	-18.7%
Months of Inventory ("MOI")	12.2	13.2	-7.9%	24.3	-49.9%
Days On Market	176.4	197.5	-10.7%	152.7	15.5%
Average Sold Price ("ASP")	\$650,473	\$615,637	5.7%	\$623,515	4.3%
Average List Price ("ALP") for Solds	\$679,556	\$642,388	5.8%	\$656,553	3.5%
ALP to ASP Ratio	95.72%	95.84%	-0.1%	94.97%	0.8%

\$1M-Plus Price Range	Sep-09	Aug-09	% Change	Sep-08	% Change
Total Volume	\$9,423,523	\$17,632,210	-46.6%	\$23,284,000	-59.5%
Units Sold	8	13	-38.5%	14	-42.9%
Pending Sales	23	9	155.6%	38	-39.5%
New Listings	31	35	-11.4%	69	-55.1%
Active Listings	358	369	-3.0%	372	-3.8%
Months of Inventory ("MOI")	44.8	28.4	57.7%	26.6	68.4%
Days On Market	394.3	202.2	95.0%	336.9	17.0%
Average Sold Price ("ASP")	\$1,177,940	\$1,356,324	-13.2%	\$1,663,143	-29.2%
Average List Price ("ALP") for Solds	\$1,430,565	\$1,571,556	-9.0%	\$1,829,929	-21.8%
ALP to ASP Ratio	82.34%	86.30%	-4.6%	90.89%	-9.4%

SOURCES: Metropolitan Regional Information Systems, Inc., Standard & Poor's, RealtyTrac, Inc., U.S. Census Bureau, and Mortgage-X.com. Information deemed reliable but not guaranteed.